

NO	DESCRIPTION	Unit Price		QTY	2015
		HPP	HPJ		JAN
I	SALES				
	MARASAKE				
	Estimated Sales Achievement (NET)				20.000.000,00
	Actual (NET)				6.843.500,00
	Marasake Kedelai	15.000	????	230	3.457.000,00
	Marasake Kacang Hijau	20.000	????	169	3.386.500,00
	Achievement				34%
	MANUTTA				
	Estimated Sales Achievement (NET)				10.000.000,00
	Actual (NET)				8.315.000,00
	Manutta Atas		42.500	58	2.465.000,00
	Manutta Bawah		90.000	65	5.850.000,00
	Achievement				83%
	MENTHER				
	Estimated Sales Achievement (NET)				2.000.000,00
	Actual (NET)				2.131.750,00
	Original		7.000	302	2.111.750,00
	Fresh Soft		10.000	2	20.000,00
	Rempah		10.000	-	-
	Ajib		15.000	-	-
	Blonyoh		7.000	-	-
	Achievement				107%
II	FINAL STOCK				
	Stock of Finished Goods				
	Marasake Kedelai	15.000		111	1.665.000,00
	Marasake Kacang Hijau	20.000		128	2.560.000,00
	Manutta Atas	34.500		164	5.658.000,00
	Manutta Bawah	78.000		394	30.732.000,00
	Manutta Demplot Atas	34.500		162	5.582.100,00
	Manutta Demplot Bawah	78.000		240	18.720.000,00
	Menther Original	6.250		21	131.250,00
	Menther Freshsoft	10.000		153	1.530.000,00
	Menther Rempah	10.000		-	-
	Menther Ajib	15.000		-	-
	Menther Blonyoh	7.000		-	-
	Sub Total				66.578.350,00
	Stock of Raw Materials				
	Marasake Kedelai				8.761.785,00
	Marasake Kacang Hijau				4.419.360,00
	Manutta				25.098.290,00
	Menther Original				1.556.500,00
	Sub Total				39.835.935,00
	T o t a l				106.414.285,00
III	COLLECTION TRANS. TO BANK				
	MARASAKE - BANK BCA				-
	Achievement				0%
	MANUTTA - BANK MANDIRI				-
	Achievement				0%
	MENTHER - BANK BCA				-
	Achievement				0%
IV	OPERATING COSTS (Excl COGS & Dep)				
	OP. COSTS MARASAKE & MENTHER				
	Budget Estimates				5.000.000,00
	Actual				7.410.600,00
	Actual vs Budget Estimates				148%
	OPERATING COSTS MANUTTA				
	Budget Estimates				5.000.000,00
	Actual				5.015.500,00
	Actual vs Budget Estimates				100%