

NO	DESCRIPTION	Unit Price		QTY	2015
		HPP	HPJ		FEB
I	SALES				
	MARASAKE				
	Estimated Sales Achievement (NET)				20.000.000,00
	Actual (NET)				4.871.000,00
	Marasake Kedelai	15.000	????	168	2.518.000,00
	Marasake Kacang Hijau	20.000	????	118	2.353.000,00
	Achievement				24%
	MANUTTA				
	Estimated Sales Achievement (NET)				10.000.000,00
	Actual (NET)				5.990.000,00
	Manutta Atas		42.500	94	4.010.000,00
	Manutta Bawah		90.000	22	1.980.000,00
	Achievement				60%
	MENTHER				
	Estimated Sales Achievement (NET)				2.000.000,00
	Actual (NET)				305.000,00
	Original		7.000	44	305.000,00
	Fresh Soft		10.000	-	-
	Rempah		10.000	-	-
	Ajib		15.000	-	-
	Blonyoh		7.000	-	-
	Achievement				15%
II	FINAL STOCK				
	Stock of Finished Goods				
	Marasake Kedelai	15.000		108	1.620.000,00
	Marasake Kacang Hijau	20.000		160	3.200.000,00
	Manutta Atas	34.500		732	25.254.000,00
	Manutta Bawah	78.000		329	25.662.000,00
	Manutta Demplot Atas	34.500		262	9.032.100,00
	Manutta Demplot Bawah	78.000		262	20.436.000,00
	Menther Original	6.250		203	1.268.750,00
	Menther Freshsoft	10.000		211	2.110.000,00
	Menther Rempah	10.000		-	-
	Menther Ajib	15.000		-	-
	Menther Blonyoh	7.000		-	-
	Sub Total				88.582.850,00
	Stock of Raw Materials				
	Marasake Kedelai				7.671.540,00
	Marasake Kacang Hijau				3.792.080,00
	Manutta				25.133.290,00
	Menther Original				1.619.325,00
	Sub Total				38.216.235,00
	T o t a l				126.799.085,00
III	COLLECTION TRANS. TO BANK				
	MARASAKE - BANK BCA				-
	Achievement				0%
	MANUTTA - BANK MANDIRI				12.500.000,00
	Achievement				209%
	MENTHER - BANK BCA				
	Achievement				0%
IV	OPERATING COSTS (Excl COGS & Dep)				
	OP. COSTS MARASAKE & MENTHER				
	Budget Estimates				5.000.000,00
	Actual				2.561.800,00
	Actual vs Budget Estimates				51%
	OPERATING COSTS MANUTTA				
	Budget Estimates				5.000.000,00
	Actual				1.798.000,00
	Actual vs Budget Estimates				36%